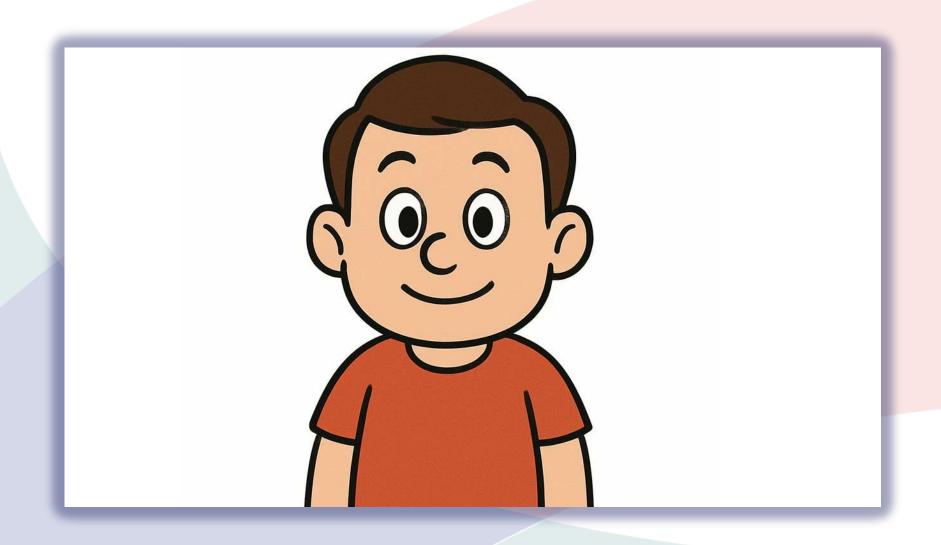


Cultivate Your Confidence on Camera

Brighton West, Virtual Videographer

Introduction

- Meet Brighton
- Meet a Classmate Exercise #1
- Two Definitions
 - Parasocial Relationship
 - Social Relationship
- Hidden Brain example
- Exercise Follow Up



Introduction

- Audience Poll
- Connections Happen Online
- My Goals Today
 - Determine if Online Video is Right For You
 - Compose a Professional Looking Video
 - Display Confidence On Camera

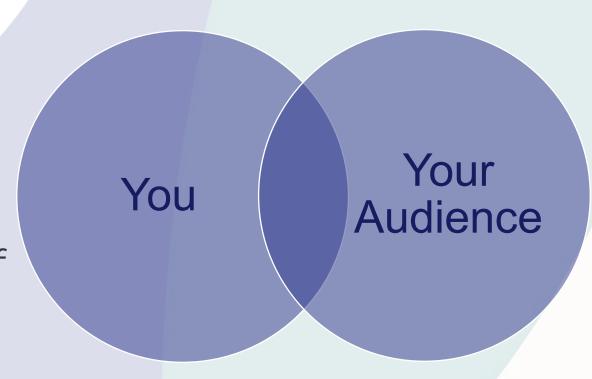
Current Landscape of Video Use

- Brand Visibility
- Marketing and Sales
- Client Delivery

Strengths of Video For Coaches

Common Mistakes and Challenges

- Poor Video Quality
- Overly Scripted or Robotic Delivery
- Inconsistent Posting
- Focusing on Selling Instead of Providing Value
- Ignoring Where Clients Are



- Content Strategy
 - Define Audience
 - Share Stories
 - Mix Formats
 - Create a Content Calendar

- Technical Improvements
 - Lighting
 - Audio
 - Background
 - Framing
 - Eye Contact
 - Camera Position

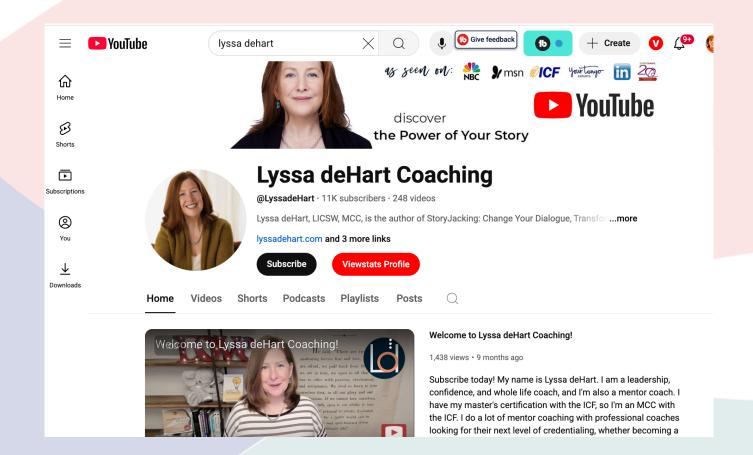
- Delivery & Presence
 - Speak to One Person
 - Keep Energy High
 - Use Stories and Examples

- Distribution
 - Platforms
 - Captions

Tools and Resources

- Recording Tools: Zoom, Riverside, StreamYard, Veed, Smartphone
- Editing Tools: Descript, Veed
- Analytics: YouTube Studio, Social Media Insights

Case Study



Action Steps for Coaches

- Start Small: One Tip Video per Week
- Focus on Quality Audio / Lighting / Framing
- Build Consistency
- Always Lead with Value, NOT Sales Pitch

Exercise #2

- Make a Video with a Partner
- For Brand Visibility
- Recap Your Converge Experience
 - Eye Contact
 - Framing
 - Distractions (Audio and Video)
 - Clear Audio
 - Camera Height
 - Lighting

Conclusion, Takeaways, Giveaways and Q & A

- Recap
- Challenge: Post Your Video Today to LinkedIn #ICFConverge2025
- Takeaways and Giveaways
- Q&A

